



## Let's connect...

**Are you looking for a job where you can contribute to the continuing growth of a company that is expanding rapidly? Then don't hesitate to carry on reading!**

### Who are we?

BKM-Orange has been part of Orange Belgium since 2019 and provides quality ICT solutions in 4 areas. Unified Communications & Collaboration (UCC) solutions, IT solutions, Document & Visual solutions and Connectivity solutions. With more than 25 years of experience, we have grown into a reliable benchmark on the market. Across our offices in Hasselt, Steenokkerzeel and Ghent, our 230 specialist staff with experience and expertise provide the best service to our 16,000 customers every day.

'We connect. We care.' That's why we do our utmost every day. With the right specialist knowledge and using the latest technologies, BKM Orange will relieve you of all your company's time-consuming ICT issues. As ICT consultants we guide our clients through their digital transformation.

**Would you like to strengthen our team? For our office in Hasselt we're looking for a:**

## Market Analyst

### What do we expect?

- You will support the Business Consultants in their sales activities;
- You prospect on various call lists;
- You generate interest in BKM-Orange and its products/services among potentially new and existing customers;
- You listen to the initial ICT needs and interests of the customer;
- You make appointments for the Business Consultants;
- You are preparing for a position as an internal sales or Business Consultant

## Who are we looking for?

- You have a strong interest in telecommunications and ICT;
- You can enthuse people and get them excited about your company and its services;
- You know how to approach (potential) customers personally;
- You have a smooth talk but remain professional at all times;
- You are a communicative team player and have a positive attitude;
- You are both result and action driven;
- You can motivate and convince people;
- You are systematic and get energy from setting appointments;
- You can take 'no' for an answer;
- You have the potential to grow into an Internal Sales or Business Consultant position;
- You speak and write fluently in Dutch, English and/or French is a +.

## What are we offering you?

- The chance to form part of a strong, solid organisation;
- We invest in quality training for our employees. This keeps you up to date with the latest technologies in the market and helps you grow professionally;
- A full-time job of indefinite duration;
- An attractive salary package with extra benefits over and above the legally obligatory ones;
- A challenge!

## Do we get a click?

**Then send your CV and cover letter right away with the reference 'Market Analyst' to [jobs@bkm.be](mailto:jobs@bkm.be). We will handle your application as quickly as possible and with the necessary discretion.**